

Gary Scandlan

Associate Director

Gary Scandlan is an Associate Director and a managing partner with Watson & Associates. His career spans more than 33 years, working in a management capacity for two Ontario Regional municipalities and, more recently, with Watson & Associates.

Gary's primary area of focus is the municipal financial sector. His previous employment with the Region of Hamilton-Wentworth and the Region of Halton, enabled Gary to gain extensive expertise in the highly-specialized field of financial policy analysis. Today this expertise has proven to be invaluable to the firm's municipal clients in addressing today's challenging financial environment.

Since joining the firm, Gary has worked with over 125 municipalities assisting them in long range capital planning, development charges, developer agreement negotiations, water and wastewater rate studies, growth management strategies and economic/financial feasibility studies.

In 2001, he participated in two Expert Panel sessions for the Walkerton Inquiry on behalf of the Ontario Water Works Association (OWWA), the Ontario Municipal Water Association (OMWA), and the Canadian Environmental Law Association (CELA), providing recommendations concerning water system financial management and privatization. Since that time, Gary has been working with over 60 municipalities to establish water and wastewater rate structures (including lifecycle costing, as well as infrastructure upgrades) that would ensure financial sustainability.

Gary has made numerous presentations and authored several articles on the *Development Charges Act*, revenue alternatives to taxation, privatization of municipal services, municipal financial planning and full cost pricing of water and wastewater services. He has appeared before the Ontario Municipal Board and other tribunals on behalf of municipalities on many occasions.

Gary holds a degree in Economics from McMaster University, and is a Professional Land Economist. He is a member of Municipal Finance Officers of Ontario, Toronto Area Business Economists, Ontario Water Works Association and Ontario Public Works Association.

